



**BOARD OF COUNTY COMMISSIONERS**

DATE: December 10, 2013

AGENDA ITEM NO. //

Consent Agenda

Regular Agenda

Public Hearing

County Administrator's Signature:

**Subject:**

Award of Bid: Telecommunication Services: Emergency Communications Equipment – Digital Voice Recording Solution (VRS)  
Bid No.: 123-0536-B (RG)

**Department:**

Safety and Emergency Services / Purchasing

**Staff Member Responsible:**

Bruce Moeller / Joe Lauro

**Recommended Action:**

I RECOMMEND THE BOARD OF COUNTY COMMISSIONERS (BOARD) AWARD THE BID FOR THE PURPOSE OF PURCHASING A DIGITAL VOICE RECORDING SOLUTION TO NICE SYSTEMS (NICE SYSTEMS), INC., PARAMUS, NEW JERSEY ON THE BASIS OF BEING THE LOWEST RESPONSIVE, RESPONSIBLE BID RECEIVED MEETING SPECIFICATIONS. BIDS ARE ON FILE IN THE PURCHASING DEPARTMENT.

**Summary Explanation/Background:**

On September 25, 2013, Purchasing Department, on behalf of Public Safety Services let an invitation to bid for supply, installation and maintenance services of a new digital voice recording solution (VRS) designed to provide recording of 911 channels of voice communications at multiple sites within the county.

The new VRS has the capability of interfacing with the current Pinellas County Radio Recording System, eliminating the need of utilizing separate systems for phone and radio recording. More specifically, the new VRS enables users to view multiple loggers, review audio records from multiple sources and reconstruct an entire event within the same system, on a single time source, which is critical for understanding event timelines and preparing material for court.

The system will be installed at five different sites within the County, which include the main dispatch center that will be located at new Public Safety Campus (PSC), a backup dispatch center currently on the Emergency Response Building (ERB), and sites located at Largo, Pinellas Park and Tarpon Springs, respectively.

Staff recommendation is to proceed with award to Nice Systems on the basis of being the lowest responsive and responsible bidder meeting specifications. The installation at the PSC is expected to be completed by mid March 2014. Maintenance services will commence upon completion of installation.

**Fiscal Impact/Cost/Revenue Summary:**

Funding is provided through Public Safety Services 9-1-1 reserve funds. This fund is collected from the \$.50 user fee imposed on all wire-line and post-paid wireless service. Florida Statute requires these funds be used solely for capital purchases, capital improvements or equipment replacement directly related to 911.

Total expenditure not to exceed: \$370,391.13

**Exhibits/Attachments:**

Contract Review  
Bid Tabulation



**PURCHASING DEPARTMENT  
CONTRACT REVIEW TRANSMITTAL**

CATS  
NO.: 4319.

**PROJECT: EMERGENCY COMMUNICATIONS EQUIPMENT: DIGITAL VOICE RECORDING SOLUTION—NICE NRX WITH INFORM (VRS)**

**RFP NUMBER: 123-0536-B (RG)**

**TYPE:**  Purchase Contract     Other:     Construction-Less than \$100,000     One Time

In accordance with the policy guide for Contract Administration, the attached documents are submitted for review and comment.

Upon completion of review, complete Contract Review Transmittal and forward to next Review Authority listed. Please indicate suggested changes by revising, in RED, the appropriate section of the document reflecting the exact wording of the change.

**RISK MANAGEMENT:** Please enter required liability coverage on pages: 15-18    **PRODUCT ONLY**   
**Estimated Expenditure:** \$ 300,000.00

REVIEW SEQUENCE	REVIEW AUTHORITY	REVIEW DATE	REVIEW SIGNATURE	COMMENTS (Attach Separate page if necessary)	COMMENTS INCORPORATED
1.	<u>Purchasing Dept.</u> J. Lauro, Director C. Mancuso, Ass't. Director	9/10	CLM		
2.	<u>Requesting Dept.</u> Attn: B. Moeller, Director C. Freeman, Manager 911	9/23/2013 9-19	B E		

Using Dept please provide below information:  
 Yes, funding for this requisition is using grant Funding.     No, funding for this requisition is not using grant Funding.  
 If grant funding is being used you must provide Purchasing with the exact clauses that need to be on attached document.

3.	<u>Risk Management Director</u> Attn: Virginia E. Holscher (Check applicable box at right)	9/23/13	G White	See Ins. Prg. Sect. C	HIGH RISK NOT HIGH RISK
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**RETURN ALL DOCUMENTS TO PURCHASING**

**Make all inquiries to:** Rosa E. Garcia, Procurement Analyst    at Extension 43148  
**Please return your requirements to Purchasing by:** September 17, 2013

**ITB NO. 123-0536-B(RG) EMERGENCY COMMUNICATIONS EQUIPMENT: DIGITAL VOICE RECORDING  
 BID TABULATION**

<b>NICE SYSTEMS, INC</b>		
<b>DESCRIPTION</b>	<b>PRICE</b>	
Supply and installation of Digital Voice Recording Solution—NICE NRX with INFORM (VRS)	\$ 334,096.05	(*lump sum)
<b>DESCRIPTION</b>	<b>PRICE PER MONTH</b>	<b>PRICE PER YEAR</b>
Maintenance Services (for up to one (1) year upon completion of installation)		
Site 1: Main Dispatch Center	\$ 1,759.17	\$ 21,110.04
Site 2: Back Up Dispatch Center	\$ 839.08	\$ 10,068.96
Site 3: Tarpon Springs	\$ 139.42	\$ 1,673.04
Site 4: Pinellas park	\$ 131.75	\$ 1,581.00
Site 5: Largo	\$ 155.17	\$ 1,862.04
	<b>TOTAL</b>	\$ 36,295.08
	<b>GRAND TOTAL</b>	\$ 370,391.13

<b>WORD SYSTEMS, INC</b>		
<b>DESCRIPTION</b>	<b>PRICE</b>	
Supply and installation of Digital Voice Recording Solution—NICE NRX with INFORM (VRS)	\$ 390,692.00	(*lump sum)
<b>DESCRIPTION</b>	<b>PRICE PER MONTH</b>	<b>PRICE PER YEAR</b>
Maintenance Services (for up to one (1) year upon completion of installation)		
Site 1: Main Dispatch Center	\$ -	Maintenance svcs included at no charge
Site 2: Back Up Dispatch Center	\$ -	
Site 3: Tarpon Springs	\$ -	
Site 4: Pinellas park	\$ -	
Site 5: Largo	\$ -	
	<b>TOTAL</b>	\$ -
	<b>GRAND TOTAL</b>	\$ 390,692.00

<b>CAROUSEL INDUSTRIES OF NORTH AMERICA, INC.</b>		
<b>DESCRIPTION</b>	<b>PRICE</b>	
Supply and installation of Digital Voice Recording Solution—NICE NRX with INFORM (VRS)	\$ 429,003.27	(*lump sum)
<b>DESCRIPTION</b>	<b>PRICE PER MONTH</b>	<b>PRICE PER YEAR</b>
Maintenance Services (for up to one (1) year upon completion of installation)		
Site 1: Main Dispatch Center		\$ 31,891.85
Site 2: Back Up Dispatch Center		\$ 15,211.55
Site 3: Tarpon Springs		\$ 2,527.43
Site 4: Pinellas park		\$ 2,388.78
Site 5: Largo		\$ 2,812.95
	<b>TOTAL</b>	\$ 54,832.56
	<b>GRAND TOTAL</b>	\$ 483,835.83